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A regular Board of Directors meeting was held Wednesday, September 23, 2020 at the PSAAR office.

Present at the meeting: Tracy Gosar, Mike Heraty, Heather Simpson, Kevin Blue, Blue Pitcher Lindner, Layne Poma, Barbara Swindlehurst, Brittany Hathorn, Denise McCabe, and Melissa Swearngin.

Guests: Lauri Heraty, Linette Nye Schmidt

The meeting was called to order at 9:00 am.

- I. Secretary's Report: Approval of August 2020 minutes as presented. Heather made a motion to approve the minutes. Denise seconded. Motion passed unanimously.
- II. Treasurers Report: Approval of August Financials. Nothing to report. We did not have any new members. Mike made a motion to approve August Financials. Barbara seconded. Motion passed unanimously.
- III. President's Report: CAR Fall Forum is coming up via Zoom. Brief discussion on the situation regarding unauthorized showings. CREN or PSAAR does not have the man power to police showing instructions. We will decide in October how to set up the Installation Dinner and Christmas Dinner.
- IV. Regular Business: Discussion on the issue with unauthorized showings.
- V. September Membership Update – no update.
- VI. New Business / Upcoming Events:
  - Heather Simpson is interested in President Elect. Mike wants to create a committee meeting to interview her for this position. Melissa wants to have them appointed by November 1. Their duties start on December 1.
  - They will set up a meeting after CAR Fall Forum.
  - Linette Schmidt is in attendance as well. She is interested in Secretary. Layne asked if Ed or Eddie would be interested in running again. Melissa says Eddie does not want to run for his Director seat again. Mike wants to recruit and nurture new leadership. They will set up a time to interview Linette and Heather. Tracy, Mike, Kevin, Barbara, and Denise will be the committee interviewing candidates.
  - Introduced Linette Schmidt.

- Approve Slate of Director Candidates – Kevin Blue, Grace Golden, Brittany Hathorn, and Veronica Medina. 4 Directors running for 2 seats open. Blue moved to approve to slate of candidates. Heather seconded. Motion passed unanimously.
  - CAR Fall Forum – October 12 – 16<sup>th</sup>, 2020.
- VII. Old Business – No update on Bucks for Bikes. Healing Waters Fly Fishing event has been cancelled. Layne asked about a client issue she has regarding whether or not a house she is selling was built by Habitat for Humanity or Colorado Housing. Lauri mentioned that Colorado Housing is dissolved.
- VIII. Committee Reports
- CREN Update – no update. Membership is growing.
  - Pagosa Area Tourism Update – Lauri Heraty –Lodging and Sales Tax are through the roof. Lodging tax 1% behind year to date which was as of July. So, after August she does think they will exceed their budget. Due to lack of events. 20% of budget is for events. By-Laws requires them to spend what they collect or it goes back to the town. They are scrambling a little bit to see what they need to spend. They are looking to possibly give money to restaurants to spend on tents and heaters for winter months.
  - Lauri is also on an Economic Recovery task force committee which is headed by Andrea Phillips. She has been on it since quarantine. It is a very diverse group. They have ample resources out there to help businesses.
  - Government Affairs Committee Update – Mike Heraty – Locally there is a county commissioner election. Mike wants to know if we should have a realtor forum with the county commissioners regarding some issues that are important to realtors like short term rentals. If not then maybe send them a questionnaire. The board was in favor of sending them a questionnaire. Mike will put a list of questions to send out to each of the offices to give input. Melissa will send to each of the county commissioners on PSAAR letterhead. Then Mike will get the Pagosa Sun and Pagosa Daily Post to publish the results.
- IX. Meeting was adjourned at 9:46am
- X. Next Meeting – October 28, 2020 at 9am